



## CASE STUDY

# PEX Provides the Tools to Streamline Financial Operations

Organization

**cultureworks**  
GREATER PHILADELPHIA

Organization Type  
**Non-profit**

Brief

By leveraging PEX Virtual Vendor Cards and PEX Credit Expense<sup>®</sup>, CultureWorks was able to achieve a more robust, organized and flexible financial operation.

**CultureWorks** is a management commons for arts, heritage, and creative communities offering resources around shared workspaces, fiscal sponsorship and management services and other business management support to help artists flourish.

## CHALLENGE

As the Finance and Systems Manager, Johnny Gerant was faced with the challenge that many non-profit organizations faced: sub-divisions and sub-organizations that had their own operating costs. One main pain point was managing the many different subscriptions for the various organizations with only one debit card. As Johnny explains, “We had to keep track of a large number of subscriptions that overlap. And there was no real way of doing that [when] you have one debit card that has potentially hundreds of hundreds of different [subscription] accounts on it.” Additionally, Johnny also shared his fear of having to cancel that one card to which everything was linked. “You can imagine that if there’s a potential fraud charge that ends up creating a situation where you will have to cancel the card. You have to then re-enter all that information for every [subscription] account.”

## IMPLEMENTATION

Johnny was excited to set up PEX Virtual Vendor cards as it helped to keep things organized and separate. As he says “One of the benefits of the virtual [vendor] cards was we can actually group different accounts based on subscriptions and I can easily cancel if something happens so it gave me a lot of control.”

While PEX Virtual Cards help better organize the expenses, Johnny also set up PEX Credit Expense which gave Culture Works the extra flexibility when it came to managing how to pay for these costs. As Johnny says, “With PEX Credit Expense, it kind of made it easier to not have to constantly front load. We have this line of credit\*\* that we use and I like that it gets paid back right away so it’s not necessarily like a credit card. It’s automatic, it’s the full amount so it still has the same prepaid flavor. But you’re not front loading the payment constantly so I did appreciate that aspect.”

## CLOSING REMARKS

Setting up PEX has helped Johnny establish a streamlined process to manage multiple sub-organizations. In addition to the immediate benefit of 1% rebate† by using the PEX Visa® Commercial Card, Johnny was happy to simplify the steps needed for reconciliation. As he explains, “Before what we would do is I would have to send the payment and then I still have to deal with reconciling all those payments and putting those things in [our systems]. With the credit line, I have the integration where it sends the expenses into my system and then I can just see how much money is due, and that gets pulled automatically, so then I can just mark it paid and that’s it.”

PEX was able to step in and help organize subscriptions and payment methods for a booming non-profit.



*“[PEX] has a large number of accounting software that it integrates with and it’s a great solution for just automating all of your predictable budgeted expenses while not having to worry about front loading all the time and having the heads up by email what’s gonna be pulled, and then being able to prepare for that.”*

*Johnny Gerant, Finance and Systems Manager*

## A FEW OF THE BENEFITS OF PEX



### TRACKING AND INSIGHTS

Precisely track and control spending by employees and volunteers. Payments are more transparent with the PEX solution.



### STREAMLINE RECONCILIATION

PEX works with your General Ledger codes and integrates with most accounting software, allowing transactions to be easily allocated to different projects, events, travel, etc.



### ENABLE FUNDING ADJUSTMENTS IN REAL-TIME

You have the option to either directly fund and defund cards or automate the process. Set up alerts to instantly know when a card is used or a transaction is declined.

\*PEX requires linking an external business bank account for credit approval & mandatory autopay enrollment. With PEX Credit Expense, repayment of charge card purchases is due in full at the end of the statement period. Statement periods are every seven or thirty days and will be determined at the point of application based on approval. A minimum bank account balance is required to qualify. Typical qualifying customers will have a three-month average business cash balance of \$20,000 or more in their external corporate bank account. Please view the PEX Master Service Agreement for more information.

\*\*The PEX Visa® Prepaid Card, PEX Disburse Visa® Prepaid Card, and PEX Visa® Commercial Card are not credit cards.

†Terms Apply - read more at [pexcard.com/legal/rebate-terms-conditions](http://pexcard.com/legal/rebate-terms-conditions)

The PEX Visa® Prepaid Card, PEX Disburse Visa® Prepaid Card, and PEX Visa® Commercial Card are issued by Fifth Third Bank, N.A., Member FDIC, or The Bancorp Bank, N.A., Member FDIC, pursuant to a license from Visa U.S.A. Inc. and may be used everywhere Visa cards are accepted. Please see the back of your card for its issuing bank.